PROMOTE YOUR LEARN LOCAL



















RIGHT PEOPLE

02 **RIGHT MESSAGE**

03 **RIGHT CHANNEL**

Consider the following:

- > Previous Learn Local stats
- > ABS data
- > NH annual data (if relevant)
- > Anecdotal
- > LGA data
- Industry Consultation

What does this data tell you about your community?

- > Starts or continues the story
- → Creates a picture
- → Supports direction
- Determines the future
- > Identifies gaps

The right people influence the right message.

What do they need to know?

- → Brand
- → Community
- → Benefits
- → Stories
- > What else?

The right people and the right message influence the right channel.

How do you get the message out?

- > Print media
- > Social media
- → Community
- → Radio
- > Course Guide: How?
- > Each other: How much do you share and value add?

Who is your target audience?

This term, this year, or this course?

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